## Hogan Lovells

## Steering the Course

It's not as easy as ABC



Lack of support within the business

AB&C is not

a priority

for the CEO

28% U.S. 39% Asia

45% UK

49% Continental

Europe



Impact of lack of tone at the top

43%

Wouldn't walk away from a high risk contract

41%

Of CEOs don't do regular training

39<sub>%</sub>

Don't openly support AB&C within the business Profits over prevention

**57**%

Biggest challenge is sales pressure

59<sub>%</sub>

Fear losing their jobs if they don't meet sales targets

53%

AB&C is seen as an unnecessary headache

49%

AB&C remains a taboo subject

5/% Financial incentives for whistleblowing

56%

Compulsory whistleblowing arrangements

57%

Annual external reporting on compliance



62%

International code of best practice

54%

Industry guidelines on adequate procedures

54%

Removing legal requirement to work through third parties